



NORTHRICH

Packed with possibilities

Granby, December 23rd, 2021

Dear Valued Customer,

As a result of significant cost increases in raw materials and components, Northrich is forced to implement a **minimum of 8% price increase** on all its paper tubes, cores and protective packaging products in US and Canada. This increase is necessary due to continued increases in cost for uncoated recycled paperboard (URB) our primary raw material that remains in very tight supply. Additionally, we are feeling significant inflationary pressure in adhesives, packaging, and logistics costs.

Due to current lead-times, the increases will be effective **on all shipments made on and after February 1st 2022**. Northrich's primary focus is to provide our strategic partners with continuity of supply. We trust you understand the importance of implementing this strategy so that we can meet your needs and minimize disruptions to your business.

Your Northrich Sales Representative will be able to assist you with any questions regarding this price change. We appreciate your business and thank you for allowing us to service your packaging needs.

Regards,

Richard Normandin

Président,

Northrich inc

www.northrich.net